



2005 Training Program



Service and Training Center

415 East Commerce St.

Andover, KS 67002 U.S.A.

(316) 733-7576 (888) 888-5593

www.swaerospace.com



2005 Training Program

Aerospace Service & Training Center

Sherwin-Williams Aerospace Coatings state-of-the-art facility, is a one of a kind concept operation for support and service to the aerospace coatings industry. The 25,000 sq. ft. facility houses the worldwide operations of Sherwin-Williams Aerospace Coatings. The facility opened in November 2000 and is located in Andover, an eastern suburb of Wichita, Kansas "The Air Capital of the World".

Facility Areas Include:

- **Color Laboratory** – Matches and formulates all colors, and all color development service requests.
- **Customer Service Department** – Accepts Aerospace purchase orders, issues billing statements and handles customer issues.
- **Research & Development Laboratory** – Develops and tests all primers, aerospace topcoats and supporting product systems. In-house testing equipment is capable of evaluating coating products to maximum extremes.
- **Marketing & Sales Dept.** - Promotes products and services for the aerospace industry, with assistance from Account Executives and Technical Service Representatives stationed at strategic locations throughout the United States.
- **Warehouse Area** – Stores, packages and ships products both domestically and internationally to customers and our Aerospace Coatings Distributors.
- **Product Services Room** – Mixes and packages small and medium batch colors.
- **Training** – Year round training offered to painters and paint management.

Dedicated Training Areas:

- **Classroom** – Comfortable conference room with audiovisual equipment.
- **Mixing Areas** – Laboratory benches with materials to mix products for spraying panels per the particular seminar subject(s).
- **Spray Booth** – 20' x 45' JBI cross-draft type booth has the capability of adjusting to different environmental / temperature ranges, for hands-on application of large 24x24 panels by seminar attendees.



2005 Training Program

2005 Training Class Dates

January 25-27, 2005	July 19-21, 2005
February 22-24, 2005	August 16-18, 2005
March 8-10, 2005	September 13-15, 2005
March 22-24, 2005	September 27-29, 2005
April 12-14, 2005	October 11-13, 2005
April 26-28, 2005	November 29–December 01, 2005
May 17-19, 2005	December 13-15, 2005
June 14-16, 2005	

Notice: Class Schedule Dates may be subject to change:

Some class dates may be rescheduled due to lack of registrant participation.

Additional class dates will be scheduled to accommodate reserved groups and subjects.

Subjects may be changed by customer request to accommodate any unfilled classes.

All Modules will cover:

- **Surface Preparation and Theory. (Bare & De-painted Aircraft)**
- **Introduction to the Subject(s)** S-W Product Systems and Technical Data.
- **Primer Systems.** Training and Application / Conventional and High Solids
- **Jet Glo® / Acry Glo®** Systems and Application.
- **Jet Glo Express™** High Solids polyester urethane presented in all classes.

Specialty Classes:

One to three day specialty classes, can be scheduled for a variety of subjects:

- **Advanced Aircraft Painting / Stripe & Registration Layouts.**
- **Jet Flex® & Specialty Interior Coatings**
- **Color Theory Lab, & Color Matching.**
- **Spot in's / Buffing-Polishing.**
- **De-painting / Surface Cleanup & Corrosion Control.**

Contact Training Facilitator, Phil Sourbeer, for details.



2005 Training Program

3-Day Training Class Agenda

Surface Pretreatment:

Preparation / Pretreatment section focuses on proper substrate processing methods, including the importance of skin and seam preparation, de-oxidizing, and chemical film treatments after the aircraft de-painting process.

Primer Systems:

Corrosion resistant epoxy primers, epoxy / urethane sanding-surfacers.

Corrosion primers / sanding surfacer presentations will focus on conventional and high solids epoxy corrosion primers available to meet your shop requirements. Also, presenting the quick to dry and sand, high solids urethane sanding surfacer.

Topcoats:

Jet Glo and Jet Glo Express polyester urethane, and Acry Glo. The urethane topcoat section will detail the types of topcoat and stripe coatings for aircraft and helicopter finishing. Included will be the performance properties of each product, proper admixing procedures, recommended application procedures, hands-on paint booth application sessions, and troubleshooting reviews.

Product Information Reviews:

Product Information Data Sheets / Admix Charts

A review of each product's PI Sheet contains all pertinent data for that particular product. (Description, Coating Properties, Surface Preparation, Mixing Instructions, Application, and Shelf Life). Admix Sheet Shop-Aids will be projected on an overhead screen, during each products discussion. Admix charts are one-page information sheets that can be easily referenced at your shop Mix Room location for correctly mixing your specified Sherwin-Williams Aerospace Coatings.

Training Books:

Each attendee will receive a complete Product Training Book, containing in-depth technical information data.



2005 Training Program

Training Information

Training Class Times: 8:30 am – 5:00 pm

Dress is casual, but no shorts or sandals due to Health & Safety concerns.

Rate Schedule :

\$150.00 per person for each 3-day seminar

Cost includes:

- Training book and materials
- All paint supplies, materials
- Lunch each day (catered)
- Training Completion Certificate
- Miscellaneous materials etc.

Each attendee will receive a Sherwin-Williams Aerospace Training Book containing all training modules per the seminar subject(s). All updated Product Information Sheets for the product material(s) being discussed, a set of color cards, and other related product information and promotional literature.

Hotel Accommodations:

TRANSPORTATION AND HOTEL EXPENSES ARE THE RESPONSIBILITY OF THE ATTENDEE.

With a completed registration form Sherwin-Williams will make reservations at the following hotel:

The Courtyard by Marriott
2975 North Webb Rd.
Wichita, KS 67226
(316) 636-4600

Located at the Webb Road exit off I-235 / K-96 Highway

The SW Aerospace Training rate is **\$75.00 per night**, for a single or double room.
Courtyard serves an excellent \$7.95 Breakfast Buffet each day.

A valid credit card # will be required in order for us to guarantee your reservation.
You may also personally call the Courtyard for your reservations.

An area locator map will be forwarded to you upon class registration; detailing the directions from Wichita Mid-Continent Airport to the Marriott Courtyard location, and to our Andover Service and Training Facility campus.

Questions? Special Class Requests?

Please Contact Phil Sourbeer at:

(316) 733-7576, ext. 607 · (888) 888-5593 · *Direct Fax* (316) 733-7143

charles.p.sourbeer@sherwin.com



2005 Training Program

Training Registration Form

Company _____

Address _____

City _____ State _____ Postal Code _____

Country _____

Phone Number _____ Fax Number _____

Name and Job Position of Trainee:

*(If more than one person attending, place a star * by the main contact.)*

1. _____ 2. _____

3. _____ 4. _____

5. _____ 6. _____

7. _____ 8. _____

Requesting Training For: (See Training Class Schedule for available dates.)

Date(s) _____

Current user of Sherwin-Williams Aerospace Coatings? Yes No

Do you need a hotel reservation? Yes No

Dates / Nights for Reservations: _____

Single

Double

Smoking

Non-smoking

Discover Card

Mastercard

Visa

American Express

Card # _____ Exp Date _____

Mail the completed form with a company check for each registrant to:

Sherwin-Williams Aerospace Training Center, Attn: Phil Sourbeer

415 East Commerce St., Andover, KS 67002, USA

Forms can be faxed to (316) 733-7143, but will not be confirmed until payment is received.

Sherwin-Williams Use Only:

Date Registration Received: _____ Date Payment Received: _____

Date Registration Accepted: _____ Signed: _____

The following training dates are confirmed: _____



2005 Training Program

Training Notes

Training Facilitator / Instructor:

Phil Sourbeer has forty-plus years experience and involvement in Aviation paint finishing. He has been the paint department manager at several OEM Business Jet aircraft manufacturers, and Major Modification completion center / repainting facilities. Phil was a dedicated "booth painter" paint crew lead, and supervisor for many years.

Our Technical Service Representatives, Account Execs and Color Lab Technicians when available, will assist in various classes that add pertinent current industry technical expertise. You will meet many of our team members during your stay, and be able to discuss coatings related subjects pertinent to your needs and interests with them.

At some seminars, a guest supplier / equipment vendor or manufacturer representative can be scheduled to provide technical information and discussions / demonstrating their related aerospace painting and support products. Call ahead to see if we can schedule a supplier that you may particularly want to participate.

Specialized Training Requests:

Open Dates in the training schedule allows for scheduling selected topic classes tailored for customer specific needs. A 30-60 day lead-time will be needed to assemble training books and materials and schedule guest supplier reps if requested, and if available. Please contact us to discuss your special topic training needs. Class minimum is 4-5 participants to a maximum of 10, held at our Andover KS, facility. Offsite training requires a 60-90 day lead/preparation time in order to discuss the requested format with the sponsor/customer, prepare quotations for training service fees, make travel arrangements, assemble and ship the training books and materials to be on-site for a presentation class / workshop.

Health & Safety:

For spray booth painting participation, we will supply new 3M #7500 Respirators with #0746 Dual Organic Vapor Cartridges. Or you may provide your own approved and fit-checked personal respirator, with new cartridges and pre-filters.

Dress is casual, but no shorts, sandals or open arm T-shirts due to Health & Safety concerns.

SHERWIN-WILLIAMS AEROSPACE COATINGS ARE FORMULATED FOR APPLICATION BY TRAINED PROFESSIONALS USING PROPER EQUIPMENT UNDER CONTROLLED CONDITIONS.



2005 Training Program

Mission Goals / Training Modules

To present training classes structured to provide comprehensive product and technical instruction for our valued customers, and for the prospective new customer. A thorough knowledge in correct use and application of Sherwin-Williams Aerospace Coatings is a key factor in producing “World Class” aircraft paint finishes.

For our Aerospace Coatings customers to use Sherwin-Williams Aerospace products successfully, for paint finishing aircraft with outstanding visual high gloss appearance, long-term durability, with ease and economy of application, in a safe, professional and profitable manner.

For our Aerospace Coatings applicators to strongly endorse Sherwin-Williams Aerospace products with user satisfaction; as they will consistently produce the highest quality aerospace paint finishes for their end-customer, the aircraft owner / operator. Resulting in valued customer loyalty for the application facility, and for new business generated from satisfied customers’ referrals.

Sherwin-Williams Aerospace Coatings
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